

Video Conferencing - Move to IP

- Are you selling IP video conferencing?
- How are you enabling it?

NetServices enables key partners in the video conferencing market to provide innovative, managed, private IP network offerings, designed to support the very latest video services across all access technologies.



Why NetServices

- Proven video experience
- Private IP networks, therefore quality is guaranteed
- Global QoS enabled network designed to support video technologies
- Unique QoS capability validated by BT & Cisco, and 21CN compliant
- Technically and commercially best of breed, on-net to all carriers
- Partner programme to support you, from sales through to 24x7 service
- And it does not rely on the internet to make IP video calls

Benefits to your customers

- Fixed cost - no more ISDN charges
- Fully managed service with guaranteed service levels
- QoS enabled solutions delivering better video quality
- One point of contact

Benefits to you

- Allows you to provide an ISDN to IP migration path
- Stop's the carriers stealing your revenues
- Generates recurring margin
- Allows you to sell a managed service increasing revenue per customer
- Provides simplicity in approach